Financial Statements Years Ended June 30, 2021 and 2020

The report accompanying these financial statements was issued by BDO USA, LLP, a Delaware limited liability partnership and the U.S. member of BDO International Limited, a UK company limited by guarantee.



Financial Statements Years Ended June 30, 2021 and 2020

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#### Independent Auditor's Report

Board of Trustees **Medical College of Virginia Foundation** Richmond, Virginia

We have audited the accompanying financial statements of the **Medical College of Virginia Foundation** ("the Foundation"), which comprise the statements of financial position as of June 30, 2021 and 2020, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Foundation as of June 30, 2021 and 2020, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Foundation and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundation's ability to continue as a going concern within one year after the date that the financial statements are issued or available to be issued.

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#### Auditor's Responsibility for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

BDO USA, LLP

August 31, 2021

**Financial Statements** 

Statements of Fina (in thousa				
June 30,		2021		2020
Assets				
<b>Operating investments</b> Cash and cash equivalents Short-term investments	\$	23,250 108,267	\$	9,416 85,813
Total operating investments		131,517		95,229
Pledges receivable, current		7,639		8,558
Total current assets		139,156		103,787
Endowment cash Endowment long-term investments		26,202 695,225		21,056 493,432
Total endowment investments		721,427		514,488
Pledges receivable, non-current, net Funds held for others Other assets		9,656 2,227 8,870		16,272 3,194 8,171
Total assets	\$	881,336	Ş	645,912
Liabilities and Net Assets				
Liabilities Accounts payable and accrued expenses Funds held for others Obligations under split interest agreements Debt service obligation	\$	1,726 2,227 1,547 3,825	\$	795 3,194 1,797 4,480
Total liabilities		9,325		10,266
Commitments and contingencies				
Net assets Without donor restrictions Board designated Other		63,477 26,106 89,583		43,158 26,002 69,160
With donor restrictions Time and/or purpose Perpetuity		511,740 270,688 782,428		320,490 245,996 566,486
Total net assets		872,011		635,646
Total liabilities and net assets	\$ See accompanying r	881,336	Ş	645,912

(in thousands	)			
Year ended June 30, 2021		out Donor trictions	With Donor Restrictions	Total
Revenues, gains and other support: Contributions Program services and other revenue Change in split interest agreements Income on investments, net	\$	23 - 242	\$ 53,161 3,701 727 2,335	\$ 53,161 3,724 727 2,577
Realized and unrealized gains on investments		20,599	193,134	213,733
I otal revenue, gains and other support   Net assets released from restrictions		<u>20,864</u> 31,813	<u>253,058</u> (31,813)	273,922
Net assets transferred/reinvested		5,303	(5,303)	-
Expenses: Program services Supporting services: Management and general Fundraising		32,823 3,836 898	-	32,823 3,836 898
Total supporting services		4,734	-	4,734
Total expenses		37,557		37,557
Change in net assets		20,423	215,942	236,365
Net assets, beginning of year		69,160	566,486	635,646
Net assets, end of year See accompanying notes to financial statements.	\$	89,583	\$ 782,428	\$ 872,011

Statement of Activities (in thousands)

# Statement of Activities (in thousands)

Year ended June 30, 2020	Without Donor Restrictions		With Donor Restrictions	Total
Revenues, gains and other support: Contributions Program services and other revenue Change in split interest agreements Income on investments, net	\$	- - - 147	\$ 31,289 4,076 193 2,162	\$ 31,289 4,076 193 2,309
Realized and unrealized gains on investments		1,517	15,922	17,439
Iotal revenue, gains and other support		1,664	53,642	55,306
Net assets released from restrictions		26,258	(26,258)	-
Net assets transferred/reinvested		3,226	(3,226)	-
Expenses: Program services Supporting services:		27,137	-	27,137
Management and general Fundraising		3,541 802	-	3,541 802
Total supporting services		4,343	-	4,343
Total expenses		31,480	-	31,480
Change in net assets		(332)	24,158	23,826
Net assets, beginning of year		69,492	542,328	611,820
Net assets, end of year See accompanying notes to financial statements.	Ś	69,160	\$ 566,486	\$ 635,646

# Statement of Functional Expenses (in thousands)

	Supporting Services								
Year ended June 30, 2021	Program ervices		agement General	Func	Iraising	Sup	Total oporting ervices	E>	Total openses
Salaries Education, research and general Scholarships and awards Indigent patient care Fundraising program support Professional fees Office expenses Publications Public relations Advertising Information systems Insurance expense Meetings and events Other expenses	\$ 4,807 21,884 5,142 118 599 - - - - - - - - - - - - - - - - - -	\$	2,873 - - 125 159 - - 108 34 113 174	Ş	26 - - 26 308 80 334 - - 31 93	Ş	2,899 - - 125 185 308 80 334 108 34 144 267	\$	7,706 21,884 5,142 118 599 125 185 308 80 334 108 34 144 540
Expenses before depreciation	32,823		3,586		898		4,484		37,307
Depreciation	-		250		-		250		250
Total functional expenses	\$ 32,823	\$	3,836	\$	898	\$	4,734	\$	37,557

# Statement of Functional Expenses (in thousands)

		Supporting Services							
Year ended June 30, 2020	rogram ervices		agement General	Func	Iraising	Sup	Fotal porting rvices		Total penses
Salaries	\$ 4,646	\$	2,691	\$	24	\$	2,715	\$	7,361
Education, research and general	17,395		-		-		-		17,395
Scholarships and awards	4,227		-		-		-		4,227
Indigent patient care	118		-		-		-		118
Fundraising program support	520		-		-		-		520
Professional fees	-		90		1		91		91
Office expenses	-		133		55		188		188
Publications	-		-		193		193		193
Public relations	-		-		67		67		67
Advertising	-		-		325		325		325
Information systems	-		86		4		90		90
Insurance expense	-		32		-		32		32
Meetings and events	-		56		132		188		188
Other expenses	231		207		1		208		439
Expenses before depreciation	27,137		3,295		802		4,097		31,234
Depreciation	-		246		-		246		246
Total functional expenses	\$ 27,137	\$	3,541	\$	802	\$	4,343 to financia	\$ al stat	31,480

# Statements of Cash Flows (in thousands)

(in thousands)			
Years Ended June 30,		2021	2020
Cash flows from operating activities:			
Change in net assets	\$	<b>236,365</b> \$	23,826
Adjustments to reconcile net change in net assets to	•		,
net cash used in operating activities:			
Depreciation		250	246
Contributions restricted for endowment		(33,010)	(5,841)
Net unrealized and realized gains on investments		(213,733)	(17,439)
Changes in operating assets and liabilities:			
Decrease (increase) in pledges receivable, net		7,535	(1,777)
Increase in other assets		(851)	(231)
Increase in accounts payable and accrued expenses		931	357
Net cash used in operating activities		(2,513)	(859)
Cash flows from investing activities:		(00)	(177)
Purchases of property and equipment		(98)	(126)
Purchases of investments, net		(15,660)	(6,615)
Net cash used in investing activities		(15,758)	(6,741)
Cash flows from financing activities:			
Payments on debt service obligation		(655)	(770)
Contributions restricted for endowment		33,010	5,841
Obligations on split interest agreements		(250)	(67)
		22.405	E 004
Net cash provided by financing activities		32,105	5,004
Net increase (decrease) in operating investments cash			
and cash equivalents		13,834	(2,596)
		··· <b>,</b> -··	(_)=
Cash and cash equivalents operating investments			
Beginning of the year		9,416	12,012
End of the year	s	23,250 \$	9,416
	Ť	20,200 9	2,0
Supplemental disclosures of cash flow information:			
Cash paid for interest	Ś	147 S	223
		notos to financial	tatomonto

#### 1. Organization and Summary of Significant Accounting Policies

The mission of the Medical College of Virginia Foundation (the "Foundation") is to inspire and steward philanthropic resources for our Medical College of Virginia (MCV) campus partners: Virginia Commonwealth University (VCU) College of Health Professions, VCU School of Dentistry, VCU School of Medicine, VCU School of Nursing, VCU School of Pharmacy, VCU Massey Cancer Center and VCU Medical Center. This mission is achieved by fundraising, marketing communications, receiving contributions, investing and managing funds, disbursing current funds and a portion of the total return on endowment, and providing information about the activities of MCV and the Foundation.

In October, 2017, the Foundation organized a limited liability company in the name of MCVF Holdings, LLC ("the LLC") to facilitate real estate donations. The LLC is managed solely by the Foundation. The LLC was organized and shall be operated exclusively for charitable and educational purposes within the meaning of Section 501(c)(3) of the Internal Revenue Code of 1986, as amended, or the corresponding provision of any future federal tax statute, by supporting the charitable and educational activities of the Foundation. No transactions have transpired within the LLC since its inception.

The significant accounting policies followed by the Foundation are described below.

#### Basis of Accounting

The financial statements are prepared in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP"), which include the use of the accrual basis of accounting.

#### Use of Estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Basis of Presentation

Net assets, revenues, gains and losses are classified based on the existence or absence of donor or grantor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net assets without donor restrictions - net assets without donor restrictions represent contributions and the accumulated expendable net income earned on contributions that have not been restricted by donor stipulations. Net assets without donor restrictions also include the Foundation's real and personal property, as well as, board designated net assets. Board designated net assets represent contributions with no donor stipulations as to their purpose which the Foundation's Board of Trustees has invested to provide income for a long but unspecified period of time. Income from board designated net assets is used to support the various programs of the Foundation, including the servicing of the bond obligation. Income earned from Board designated net assets and used to pay interest expense on the bond obligation amounted to \$146,724 and \$223,043 for the year ended June 30, 2021 and 2020, respectively.

Net assets with donor restrictions - net assets with donor restrictions are contributions with donor-imposed time or purpose restrictions. Net assets with donor restrictions also include contributions with donor stipulations as to their purposes that the Foundation's Board of Trustees has invested to provide income for a long but unspecified period of time. The income provided from these long-term investments is used in accordance with the donor-specified purposes. Net assets with donor restrictions become net assets without donor restrictions when the time restrictions expire or when the funds are used for their restricted purposes, and are reported in the statements of activities as net assets released from restrictions.

Net assets with donor restrictions also represent endowment funds to be held in perpetuity. Income from these restricted net assets is recorded until used in accordance with donor stipulations. These donor stipulations generally provide that unexpended restricted income is managed in accordance with the Foundation's investment policy. Income from perpetual endowments that have no donor stipulations is expended for Foundation purposes at the direction of the Board of Trustees. Net assets transferred / reinvested presented within the statement of activities represents the Foundation's management fees related administration of the endowment and operating investments.

#### Cash and Cash Equivalents

For financial statement purposes, the Foundation considers cash and cash equivalents to include cash in banks and investments in commercial paper and money market funds in the operating investments with an original maturity of three months or less when purchased. The carrying amount approximates fair value because of the short maturity of those investments. Temporary cash investments in the endowment pool are not considered cash equivalents as the pool is not considered by the Foundation to be liquid.

#### Concentrations of Credit Risk

Financial instruments that potentially subject the Foundation to concentrations of credit risk consist principally of cash and cash equivalents and pledges receivable. The Foundation places its cash and cash equivalents with financial institutions located in Richmond, Virginia. At times, these balances are in excess of the FDIC insurance limits. Pledges receivable are from individuals, corporations and foundations located primarily in the United States. The Foundation believes its credit risk related to these pledges receivable is limited due to the nature of its donors.

#### Liquidity and Availability of Funds

The Foundation's financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date, are as follows (in thousands):

	2021	2020
Cash and cash equivalents Short-term investments	\$ 1,034	977 6,536
	\$ <b>7,956</b> \$	7,513

The assets listed in the table above are used for general expenditures without any restrictions of the Foundation, which may include expenses for campus programs, general and administrative expenses and fundraising expenses.

The Foundation's liquidity policies and procedures are designed to make financial assets available as expenditures, liabilities and other obligations become due. Assets used to cover program expenses from funds with donor restrictions are maintained in an interest-bearing checking account and a highly liquid short-term investment account. Funds in these accounts are generally available for current expenditures within one business day for the checking account and within 30 business days for the short-term investment account. Liquid assets available for expenditures from funds with donor restrictions at June 30, 2021 was \$132.0 million and June 30, 2020 was \$87.7 million.

#### Investments

Investments are reported at fair value based on quoted market prices or, in the case of alternative investments, at estimated fair values provided by the fund managers, or general partners based on quoted market prices, if available; at estimated fair value utilizing net asset values; or other valuation methods. In accordance with Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) 2009-12, *Investments in Certain Entities That Calculate Net Asset Value per Share (or its Equivalent)*, net asset value, in many instances may not equal fair value that would be calculated pursuant to FASB Accounting Standards Codification (ASC) Topic 820, *Fair Value Measurement*.

The cost assigned to investments received by gift is the fair value at the date the gift is received. Unrealized and realized gains and losses are included in the accompanying statements of activities. Investment earnings are reported net of related expenses, such as custodial, commission, and investment advisory fees.

The Foundation records investments in equity securities with a readily determinable fair market value and all investments in debt securities at fair values with gains and losses included in the statements of activities. The Foundation reports investments in securities at published or confirmed market values. Certain limited partnership investments have no readily determinable market value and are valued at fair value estimated by the general partners. Because of the inherent uncertainty of valuation, it is possible that estimated values may differ significantly from the values that would have been used had a ready market for the securities existed, and the differences could be material. In addition, certain investments may also have risk associated with concentrations of investments in one geographic region or certain industries. The limited partnership's ability to liquidate certain investments may be inhibited since the issuers may be privately held or the limited partnership may own a relatively large portion of the issuers' securities.

Due to the nature of certain investments, fair market value information is reported in the accompanying financial statements for the periods ended March 31, 2021 and 2020. These assets are invested through Bespoke Private Strategies, LLC, Elliot International Limited and Stonelake Opportunity Partners III, LLC in private investments, real estate funds, and absolute strategies which are not actively traded on public markets and therefore a quarter lag exists in the valuation of these assets. The investments are subjected to audit by various accounting firms with a December 31 fiscal year end. However, the investment statements for the quarter ending June 30, 2021 and 2020 were not available at the time the Foundation's statements were issued. The fair value of these assets at March 31, 2021 plus contributions, less distributions, for the period from April 1, 2021 to June 30, 2021 was approximately \$202,993,000. The fair value of these assets at March 31, 2020

plus contributions, less distributions, for the period from April 1, 2020 to June 30, 2020 was approximately \$133,793,000.

#### **Operating Investments**

The operating investments consists of net assets with donor restrictions that have been derived from contributions for current purposes. The Foundation allocates income annually to each individual fund based on the previous year's earnings. Gains or losses realized are offset against or added to net interest income each year.

#### Endowment Investments

The financial objective of the endowment, as adopted by the Board of Trustees, is to protect the future purchasing power of the portfolio while providing a stable amount available from the endowment for spending.

An allocable portion of the administrative costs relating to the operating investments held by the Foundation is reimbursed from the endowment investments. The costs of providing investment and other administrative activities have been reported on a functional basis. Accordingly, certain costs have been allocated among the individual funds, both with donor restrictions and without donor restrictions.

#### Life Income Investments

Gifts in which the Foundation has an irrevocable interest, but that are held in trust and administered by outside agents, have been recorded as gifts with donor restrictions based on the donor stipulations and reported as life income investments. Upon termination of the life interests in the trust, the remainder will be distributed to the Foundation. The life income investments are valued using present value and actuarial techniques to estimate present value of expected future cash flows.

#### Fair Value Measurement

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability between market participants in an orderly transaction on the measurement date. The market in which the reporting entity would sell the asset or transfer the liability with the greatest volume and level of activity for the asset or liability is known as the principal market. When no principal market exists, the most advantageous market is used. This is the market in which the reporting entity would sell the asset or transfer the liability is known as the principal market. When no principal market exists, the most advantageous market is used. This is the market in which the reporting entity would sell the asset or transfer the liability with the price that maximizes the amount that would be received or minimizes the amount that would be paid. Fair values is based on assumptions market participants would make in pricing the asset or liability. Generally, fair value is based on observable quoted market prices or derived from the observable market data when such market prices or data are available. When such prices or inputs are not available, the reporting entity should utilize valuation models.

ASC 820 establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value and maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring the use of observable inputs, when available. The hierarchy gives the highest priority to unadjusted quote prices in active markets for identical assets and liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). The three levels of the fair value hierarchy are defined as follows:

- Level 1 Valuation based on quoted market prices in active markets for identical assets or liabilities. Since valuations are based on quoted prices that are readily and regularly available in an active market, valuation of these products does not entail a significant degree of judgment.
- Level 2 Valuation inputs may include:
  - Quoted prices for similar assets or liabilities in active markets;
  - Quoted prices for identical or similar assets or liabilities in inactive markets;
  - Inputs other than quoted prices that are observable for the asset or liability;
  - Inputs that are derived principally from or corroborated by observable market data by correlation or other means.
  - If the asset or liability has a specified (contractual) term, the level 2 input must be observable for substantially the full term of the asset or liability.
- Level 3 Valuation based on inputs that are unobservable and reflect management's best estimate of what market participants would use as fair value. Investments that are included in this category generally include investments in limited partnerships and private equity investments.

In certain cases, the inputs to measure fair value may result in an asset or liability falling into more than one level of the fair value hierarchy. In such cases, the determination of the classification of an asset or liability within the fair value hierarchy is based on the least determinate input that is significant to the fair value measurement.

Some of the Foundation's investments may be illiquid and the Foundation may not be able to value the portfolio in responses to changes in economic and other conditions. Some of the investments that are purchased or sold are traded in private, unregistered transactions and are therefore subject to restrictions or resale or otherwise have no established trading market. In addition, should the Foundation be required to liquidate all or a portion of its portfolio quickly, the Foundation may realize significantly less than the value at which its previously recorded those investments.

Investments valued at Net Asset Value - The Foundation reports certain investments using NAV per share as determined by investment managers under the so called "practical expedient". The practical expedient allows NAV per share to represent fair value for reporting purposes when the criteria using this method are met. These investment funds are held as units or interest in institutional funds or limited partnerships, which are stated at NAV or its equivalent. The Foundation uses the NAV as a practical expedient to estimate the fair value, unless it is probable that all or a portion of the investment will be sold at an amount different than NAV. Pursuant to ASU 2015-07, *Fair Value Measurement (Topic 820): Disclosures for Investments in Certain Entities that Calculate Net Asset Value Per Share (or its Equivalent),* the Foundation has not categorized these investments in levels within the fair value hierarchy table.

#### Pledges Receivable

Unconditional promises to give that are expected to be collected within one year are recorded at their net realizable values. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of estimated future cash flows. An allowance is made for uncollectible pledges based on management's judgment and analysis of past collection experience, creditworthiness of donors and other relevant factors.

#### Notes to Financial Statements

#### Funds Held for Others

Funds held for others represent funds received and held by the Foundation as a fiscal agent for others. These funds are entrusted to the Foundation only for the purpose of receiving, holding, investing and disbursing them according to a written agreement that contains the conditions and restriction of the donor or organization that transferred the funds to the Foundation. Expenses and investment income, including investment gains and losses, related to these accounts are not included in the statements of activities. At June 30, 2021 and 2020, the Foundation held assets totaling \$0 and \$1,575,864, respectively, on behalf of the Medical College of Virginia Alumni Association. At June 30, 2021 and 2020, the Foundation held assets totaling \$1,969,572 and \$1,413,030, respectively, on behalf of the VCU Intellectual Property Foundation. At June 30, 2021 and 2020, the Foundation held assets totaling \$257,346 and \$205,000, respectively, on behalf of the Pan American Trauma Society.

#### Property and Equipment

Property and equipment, included in other assets, are recorded at cost for purchased items and at fair value for contributed items. The property and equipment balances at years ended June 30, 2021 and 2020 are principally comprised of the *National Register of Historic Places* William Beers House which is valued at \$1,150,765 and the William Beers house land valued at \$217,000. The remaining net property and equipment balances totaling approximately \$450,000 and \$613,000 at June 30, 2021 and 2020, respectively, comprises furniture, equipment and software purchased by the Foundation. Acquisition of fixed assets with a cost less than \$5,000 are expensed as acquired. Management believes that this policy has an immaterial effect on the Foundation's financial statements. Depreciation is computed on a straight-line basis over the estimated useful lives of the assets. Useful lives range between three and ten years.

#### Impairment of Long-Lived Assets

The Foundation reviews the carrying amounts of assets whenever events or circumstances indicate that such carrying amounts may not be recoverable. When considered impaired, the carrying amount of the asset is reduced, by a charge to the accompanying statements of activities, to its current fair value.

#### Split-Interest Agreements

Certain donors have contributed assets to the Foundation and in exchange the donor or other beneficiaries will receive a fixed amount or percentage of assets over their lifetime. The present values of these commitments are liabilities and are classified as obligations under split interest agreements in the accompanying statements of financial position. To determine the actuarial liability, a discount rate of 0.68 percent and 1.2 percent was used for the years ended June 30, 2021 and 2020, respectively. The related assets are classified in the other assets in the accompanying statements of financial position. In November 2019, a reserve fund of \$500,000 was established in the annuity investment for the purpose of protecting any future underwater contracts.

#### Endowment

FASB ASC Topic 958-205, *Reporting Endowment Funds*, provides guidance on the net asset classification of donor-restricted endowment, donor-restricted term endowments, and the funds designated by the Board of Trustees to function as endowments funds for not-for-profit organization

that is subject to an enacted version of the Uniform Prudent Management of Institutional Funds Act (UPMIFA).

The Foundation is subject to the Commonwealth of Virginia's UPMIFA and has adopted FASB ASC Topic 958-205, as required. The Board of Trustees of the Foundation has interpreted UPMIFA as requiring the preservation of the cost basis of the original gift at the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary, plus any amounts reinvested into the fund through the Foundation's reinvestment process. As a result of this interpretation, the Foundation classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment. At times, gifts are donated as an addition to an existing permanent endowment for immediate expenditure, therefore classified as temporarily restricted. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets by UPMIFA.

The associated gains and income on donor-restricted endowment funds are classified as net assets with donor restrictions until those amounts are appropriated for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by UPMIFA.

#### Endowment Investing and Spending Policies

Endowment assets include those assets of donor-restricted funds that the Foundation must hold in perpetuity or for a donor-specified period, donor-restricted term endowments, and board-designated endowments. The Foundation invests the endowment assets in a long-term investment pool. The Foundation has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets.

The primary financial objective of the investment policy is to protect capital and grow investment assets to cover projected draws adjusted for inflation. The primary investment objective of the investment policy as approved by the Board of Trustees, is the endowment funds are invested in a manner that is intended to produce stated investment results while assuming a moderate level of investment risk. The Foundation's spending and investment policies work together to achieve this objective.

Expenses for donor-restricted term endowments and board-designated endowments are charged to the endowments as incurred. The Foundation's spending policy governs the use of resources in the various donor-restricted endowed funds for program expenses and administrative costs. Endowment funds are used for the specified purpose, or over the specified time period, as indicated by the donor.

The Board of Trustees has concluded that payout amounts will equal 70% of the previous year's spending amount, adjusted for inflation by the Higher Education Price Index (HEPI) for the twelve months prior to the start of the fiscal year. In addition, 30% will be equal to 4.25% for both the years ended June 30, 2021 and 2020, respectively of the trailing three-year average market value of the endowment investment pool.

Distributions of this spending amount are based upon the number of units of participation assigned to individual funds in the pool. Draws are used solely for the purposes set forth by the donor in the gift instrument, subject to the submission of a budget that has been reviewed and endorsed by

executive management and approved the Foundation's Audit Committee. Spending on gifts received in the previous fiscal year receive a pro-rated amount based on the number of whole months each gift was included in the fund. The Foundation has adopted a maximum per unit ceiling for annual endowment spending of 4.25 percent for each of the years ended June 30, 2021 and 2020. To satisfy its long-term rate of return objectives, the Foundation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Foundation targets a diversified asset allocation that places a greater value on equity-based investments to achieve its long-term return objectives within prudent risk parameters.

#### Classification by Individual Fund

Foundation accounts are established by donors to support specific purposes, such as scholarships, research, or faculty positions. These accounts are identified as individually named funds. Perpetual endowment and long-term investment funds may bear a commemorative name assigned by the donor(s). Contributions for current purposes will be expended in their entirety over a finite period of time and are generally not assigned a commemorative name.

#### **Revenue Recognition**

Contributions are reported in accordance with FASB ASU 2018-08, *Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made*. Contributions, including unconditional promises to give, are recognized in the period received. Contributions received are considered to be available for use unless specifically restricted by the donor. Amounts received that are designated for a future period or are restricted by the donor for specific purposes are reported as contributions with donor restrictions. These contributions also increase net assets with donor restrictions. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities and changes in net assets as net assets released from restrictions.

Conditional promises to give, are recognized only when the conditions on which they depend are substantially met and the promises become unconditional. A promise is considered conditional only if the donor has stipulated one or more barriers that must be overcome before the Foundation is entitled to the assets transferred or promised, and there also exists a right of return to the donor of any assets transferred or a right of release of the donor's obligation to honor the promise. The Foundation had no conditional contributions outstanding as of June 30, 2021.

#### **Contributed Services**

A substantial number of unpaid volunteers make significant contributions of their time to enhance the Foundation's programs. Contributed services received should be recognized if such services (a) create or enhance nonfinancial assets or (b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not contributed. The value of this contributed time is not subject to objective measurement or valuation and does not meet the stated criteria, therefore the Foundation does not record such value in its financial statements since the criteria for recognition is not met in accordance with ASC Topic 958-605-25, *Not-For-Profit Entities-Revenue Recognition*.

#### Notes to Financial Statements

Certain Foundation and VCU school personnel provide shared services between entities. The net contributed services for the years ended June 30, 2021 and 2020, were not material and have been reflected in the revenue and expenses in the statements of activities.

#### Recently adopted authoritative guidance

In June 2018, the FASB issued ASU 2018-08, *Not-for-Profit Entities (Topic 958)*, *Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made*. The ASU was issued to assist in the determination of the nature of the transaction which will then govern the expense recognition methodology and timing of the transaction. The Foundation adopted ASU 2018-08 during the year ended June 30, 2021 under the modified prospective basis. The adoption of this update did not impact program expenses presented in the financial statements.

In August 2018, the FASB issued ASU No. 2018-13, *Fair Value Measurement (Topic 820): Disclosure Framework–Changes to the Disclosure Requirements for Fair Value Measurement*. The update modifies certain disclosure requirements in Topic 820, *Fair Value Measurement*. The adoption of the new standard updated the disclosure of fair value investments in Note 6. The Foundation has adopted the ASU and there was no effect on the change in net assets reported for the year ended June 30, 2021.

#### Recent accounting pronouncements not yet adopted

In February 2016, the FASB issued ASU 2016-02, *Leases (Topic 842)*. ASU 2016-02 requires a lessee to record, for all leases with a lease term of more than 12 months, an asset representing its right to use the underlying asset for the lease term and a liability to make lease payments. For leases with a lease term of 12 months or less, a practical expedient is available whereby a lessee may elect, by class of underlying asset, not to recognize a right-of-use asset or lease liability. A lessee making this accounting policy election would recognize lease expense over the term of the lease, generally in a straight-line pattern. The guidance is effective for the Foundation for the fiscal year ending June 30, 2023. Early adoption is permitted. In transition, a lessee and a lessor will recognize and measure leases at the beginning of the earliest period presented using a modified retrospective approach. The modified retrospective approach includes a number of optional practical expedients. These practical expedients relate to identifying and classifying leases that commenced before the effective date, initial direct costs for leases that commenced before the effective date, and the ability to use hindsight in evaluating lessee options to extend or terminate a lease or to purchase the underlying asset. The Foundation continues to evaluate the effect that adoption of ASU 2016-02 will have on the Foundation's financial statements.

In September 2020, the FASB issued ASU 2020-07, *Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets*. The ASU improves the transparency of contributed nonfinancial assets through enhancements to presentation and disclosures. The amendments in the ASU should be applied on a retrospective basis and are effective for annual reporting periods beginning after June 15, 2021. Early adoption of the ASU is permitted. The Foundation does not believe the adoption of this new standard will have any impact on the Foundation's financial statements.

#### Functional Allocation of Expenses

The costs of providing various programs and supporting activities have been summarized on a functional basis in the accompanying statements of activities and functional expenses. The Foundation charges direct expenses incurred for a specific function directly to the program or the

supporting service category. These costs are those that can be identified as being incurred specifically for the activities of that program or supporting service.

#### Expenses

Expenses are recognized during the period in which they are incurred. Expenses paid in advance and not yet incurred are deferred to the applicable period.

#### Management Fees

Investment income on the operating and endowment investments is reported net of identifiable management fees based on information provided by the investment managers.

#### Advertising

The Foundation expenses general advertising costs as incurred. Total advertising costs expensed during the years ended June 30, 2021 and 2020 were \$334,000 and \$325,000, respectively.

#### Reclassifications

Certain items in the prior year have been reclassified to conform to the current year presentation.

#### 2. Tax Status

The Foundation has qualified as an exempt organization as defined by Section 501(c)(3) of the Internal Revenue Code and is exempt from federal and state income taxes.

The Foundation follows the provisions of ASC Topic 740-10, *Income Taxes*. Management has evaluated the effect of uncertain income tax positions and concluded that the Foundation has no significant financial statement exposure to uncertain income tax positions at June 30, 2021 and 2020. The Foundation is not currently under audit by any tax jurisdiction. The Foundation is no longer subject to U.S. federal or state examinations by tax authorities for years before fiscal year ended June 30, 2018.

#### 3. Pledges Receivable

Net pledges receivable, in the accompanying statements of financial position, include the following unconditional promises to give at June 30 (in thousands):

		2021	2020
Amounts due in:			
Less than one year	\$	<b>7,639</b> \$	8,558
One to five years	-	11,303	17,780
More than five years		· 7	305
Subtotal		18,949	26,643
Less: allowance for uncollectible accounts and			,
discount to present value		(1,654)	(1,813)
Subtotal		17,295	24,830
Less: current portion of pledges receivable		(7,639)	(8,558)
Non-current portion of pledges receivable	\$	<b>9,656</b> \$	16,272

The discounts on those amounts are computed using a risk-free interest rate of 2.06 percent and 1.41 percent at June 30, 2021 and 2020, respectively. Amortization of the discount is included in contributions revenue.

#### 4. Other Assets

Other assets are as follows at June 30 (in thousands):

	2021	2020
Life income investments Property and equipment, net of \$1,482 and \$1,232,	\$ 3,016	\$ 2,306
respectively, of accumulated depreciation	1,829	1,981 535
Life insurance receivables	562	
Annuities	3,320	2,961 388
Other assets	143	388
	\$ 8,870	\$ 8,171

The Foundation is a remainder beneficiary of several irrevocable charitable remainder unitrust agreements ("Unitrusts"), which are included as a component of life income investments in the table above. Under the agreements, the assets of the trust are contributed to the Foundation upon the death of the donor and/or donor's spouse. Such Unitrust assets are held and maintained by third-party trustees until such time arises.

Unitrusts generally pay an annual benefit to the trust grantors throughout their lives based on a percentage of the fair value of the trust's assets each year as defined by the trust agreement.

#### 5. Investments

Investments, at fair value, consist of the following at (in thousands):

June 30,	2021	2020
Alternative investments Private investments	\$  430,239 \$ 182,799	317,409 109,454
Fixed income securities Equities Cash and cash equivalents	131,942 56,978	116,686 35,696
Less: short-term investments	<u> </u>	<u>30,472</u> 609,717 (95,229)
Total	\$ 721,427 \$	514,488

#### Notes to Financial Statements

The following schedule summarizes the investment return (in thousands):

Years ended June 30,	2021	2020
Interest and dividends, net Unrealized gains Realized gains	\$ 2,577 197,703 16,030	\$ 2,309 2,952 14,487
Total investment return, net	\$ 216,310	\$ 19,748

Investment management fees totaled approximately \$8.4 million and \$8.0 million for the years ended June 30, 2021 and 2020, respectively.

Short-term operating investments are composed of the following at June 30 (in thousands):

	2021	2020
Fixed income securities Equities Cash and cash equivalents	\$ 94,724 13,543 23,250	\$ 85,813 - 9,416
	\$ 131,517	\$ 95,229

Long-term investments in the endowment are composed of the following at June 30 (in thousands):

	2021	2020
Alternative investments Private investments Fixed income securities Equities Cash and cash equivalents	\$ 430,239 \$ 182,799 37,218 43,435 27,736	317,409 109,454 30,873 35,696 21,056
	\$ 721,427 \$	514,488

#### 6. Fair Value Instruments

Fair value on a non-recurring basis

The fair value of the Foundation's financial instruments that are not measured at fair value on a recurring basis as of the year ended June 30 (in thousands):

	2021				2020				
Description		Carrying Amount		Fair Value		Carrying Amount		Fair Value	
Assets: Pledges receivable	\$	17,295	\$	18,949	\$	24,830	\$	26,643	
Liabilities: Debt service obligations	\$	3,825	\$	3,825	\$	4,480	\$	4,480	

The following methods and assumptions were used to estimate the fair value of each class of financial instruments for which it is practicable to estimate that value given the short-term nature of the financial instruments or conversely based a non-recurring assessment of fair value:

*Pledges receivable*: Contributions receivable are recorded at fair value when the notice of intent is received. The fair value of contributions receivable is estimated by discounting the estimated future cash flows to their present values, using the risk-free rates of interest at the date of the respective statements of financial position.

*Debt service obligation*: The fair value of the Foundation's note payable has been estimated based on remaining maturities and variable interest rate of the note payable. Also see Note 7.

#### Fair Value on a recurring basis

Assets and liabilities measured at fair value on a recurring basis at June 30, 2021, include the following (in thousands):

			As of .	June 30, 2021		
		Assets Measured At Net		,		
		Asset	Fair Valu	ue Hierarchy L	evel	
Description		Value	Level 1	Level 2	Level 3	Total
Alternative investments						
Absolute strategies	\$	80,089 \$	- \$	- \$	9,126 \$	89,215
Hedged equity	•	91,147	_ `	_ '	29,114	120,261
Long only equity		,			_,	· <b>,</b>
Domestic equity		35,974	_	10,680	_	46,654
Global equity		13,831	_	27,236	_	41,067
International equity		89,231	_	32,289	11,522	133,042
Private investments					,	,
Absolute strategies		_	_	_	5,357	5,357
Private investments		_	_	_	174,325	174,325
Real estate		2,347	_	_	770	3,117
Fixed income securities		_,				-,
Corporate obligations		_	_	19,473	_	19,473
Mortgage and asset-backed				·· <b>,</b> ····		·· <b>,</b> ···-
securities		_	_	20,968	_	20,968
Municipal obligations		_	_	164	_	164
U.S. Govt obligations and						
agency bonds		_	_	91,337	_	91,337
Equities				,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Domestic equity		_	9,958	_	_	9,958
Equity securities		_	19,981	_	_	19,981
Foreign common & ADR		_	2,814	_	_	2,814
Large cap		_		13,543	_	13,543
Long only equity		9,707	_		_	9,707
Real estate investment trusts		-	975	_	_	975
Cash and cash equivalents			775			715
Cash		_	49,452	_	_	49,452
STIF & money market funds		_	1,534	_	_	1,534
Total investments	\$	322,326 \$	84,714 \$	215,690 \$	230,214 \$	852,944
Funds held for others	č		2,227 \$		<u> </u>	2,227
Annuities	č	- <u>-</u> ¢	3,320 \$	د د _ د	<u>د</u> د _ د	3,320

Liabilities

Obligations under split-int	erest					
agreements	\$	- \$	— \$	1,547 \$	- \$	1,547
Funds held for others	\$	— \$	— \$	2,227 \$	— \$	2,227

\*Certain investments that are measured at fair value using net asset value per share (or its equivalent) practical expedient have not been categorized in the fair value hierarchy. The fair value amounts presented in this table are intended to permit reconciliation of the fair value hierarchy to the amounts presented in the accompanying statements of financial position.

			As of	June 30, 2020		
		Assets				
	1	Measured				
		At Net				
		Asset _		ue Hierarchy Lo		
Description		Value	Level 1	Level 2	Level 3	Total
Alternative investments						
Absolute strategies	\$	76,616 \$	— \$	— \$	11,586 \$	88,202
Hedged equity	Ļ	59,654	ڊ 	ڊ 	21,705	81,359
Long only equity		J7,0J4	_	_	21,705	01,557
		15,371		15,078		30,449
Domestic equity			—		—	
Global equity		10,396	_	16,411	e 200	26,807
International equity		56,064	_	26,238	8,290	90,592
Private investments					402.024	402.024
Private equity		-	—	—	103,026	103,026
Real estate		2,463	—	—	3,965	6,428
Fixed income securities						
Corporate obligations		_	_	19,965	-	19,965
Mortgage and asset-backed						
securities		—	—	21,303	—	21,303
Municipal obligations		—	—	169	—	169
U.S. Govt obligations and						
agency bonds		_	—	75,249	_	75,249
Equities						
Equity securities		_	2,006	_	_	2,006
Long only/domestic equity		—	23,787	9,108	—	32,895
Mutual funds		—	767	—	—	767
Other		_	28	_	_	28
Cash and cash equivalents						
Cash		_	28,437	_	_	28,437
Fixed income		_	913	_	_	<b>913</b>
STIF and money market funds		_	1,122	_	_	1,122
Total investments	\$	220,564 \$	57,060 \$	183,521 \$	148,572 \$	609,717
Funds held for others	Ş	<u> </u>	3,194 \$		— \$	3,194
Annuities	Š	— Š	2,961 \$		<u> </u>	2,961
	Ŷ	Ý	_,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	Ý		2,701
Liabilities						
Obligations under split-interest	t					
	- -	<u>,</u>	<i>.</i>		<u>,                                    </u>	4 707

Assets and liabilities measured at fair value on a recurring basis at June 30, 2020, include the following (in thousands):

\*Certain investments that are measured at fair value using net asset value per share (or its equivalent) practical expedient have not been categorized in the fair value hierarchy. The fair value amounts presented in this table are intended to permit reconciliation of the fair value hierarchy to the amounts presented in the accompanying statements of financial position.

\$ \$ 1,797 \$

3,194 \$

1,797

3,194

\$

Ś

agreements

Funds held for others

#### Net Asset Value per Share

In accordance with FASB ASU 2009-12, the Foundation expanded disclosure to include the category, fair value, redemption frequency, and redemption notice period for those assets whose fair value is estimated using the net asset value per share or its equivalent for which fair value is not readily determinable. The table below presents investments valued at NAV as of June 30, 2021 (in thousands):

				Unfunde	ed N	lotice Period
<u>Classification</u>			Redemption Terms	Commitmen	ts	(Days)
Absolute strategies (a)	Ş	80,089	Quarterly, Semi-Monthly, Semi-Annually, Annually, Every 2 Years	\$	-	45-180 days
Hedged equity (b)	-	91,147	Quarterly, Semi-Annually, Illiquid Daily, Quarterly, Every 3		-	60-90 days; Illiquid
Domestic equity (c)		45,681	years		-	30-60 days
Global equity (d)		13,831	Quarterly		-	90 days
International equity (e) Real estate (f)		89,231 2,347	Daily, Quarterly, Annually, Every 4 Years Illiquid		-	14-120 days Illiquid
Total at NAV	\$	322,326		\$	-	

- (a) Absolute strategies seek to generate strong positive investment returns while exhibiting lower volatility than the portfolio in aggregate. Absolute strategies employ event-driven and/or value driven investment styles to produce returns. May include credit-oriented investments or multi-strategy investments. May include global, domestic only and international only strategies. The redemption policies of each fund vary within the terms stated as to the conditions set forth within the offering memorandum of the respective investment.
- (b) Hedged equity includes investments in hedge funds that invest both long and short in various domestic and international common stocks. Management of the hedge fund has the ability to shift from value to growth strategies, from small to large capitalization, and from a net short position to a net long position. The redemption policies of each fund vary within the terms stated as to the conditions set forth within the offering memorandum of the respective investment.
- (c) Domestic equity includes both passive and active strategies specific to the United States. Passive strategies can include, but are not limited to, index funds, ETFs, swaps and other derivative products utilized to add or reduce the directionality beta of the portfolio. Active strategies will seek to generate additional return relative to market. Active domestic equity investment strategies can include long-only and long-biased managers encompassing direct manager relationships, equity funds of funds and funds of hedge funds. The redemption policies of each fund vary within the terms stated as to the conditions set forth within the offering memorandum of the respective investment.
- (d) Global equity includes both passive and active strategies. Passive strategies can include, but are not limited to, index funds, ETFs, swaps and other derivative products utilized from time to time to add or reduce the directionality beta of the portfolio. Active strategies will seek to

generate additional return relative to market. Active equity investment strategies can include long-only and long-biased managers encompassing direct manager relationships, equity funds of funds and funds of hedge funds. The redemption policies of each fund vary within the terms stated as to the conditions set forth within the offering memorandum of the respective investment.

- (e) International equity includes investments in developed international, or emerging international markets focus, but global strategies may also be employed and limited private investments may occur. May include both passive and active equity strategies as well as derivative strategies. The redemption policies of each fund vary within the terms stated as to the conditions set forth within the offering memorandum of the respective investment.
- (f) Real estate investments are designed to provide equity-like returns while providing a hedge against inflationary pressures. Real estate investments include public or private real estate. Typically invested in illiquid structures with a long-time horizon. The redemption policies of each fund vary within the terms stated as to the conditions set forth within the offering memorandum of the respective investment.

#### Level 3 gains and losses

For assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3), a reconciliation is required of the beginning and ending balances, separately, for each major category of assets and liabilities, except for derivative assets and liabilities, which may be presented net. The table below represents the reconciliation of the Foundation's investment assets measured at fair value on a recurring basis using significant unobservable inputs (in thousands):

	Total			
Balance at June 30, 2019	\$	-		
Transfers from NAV to Level 3 Purchases Sales Unrealized gains Fees		114,627 37,798 (5,678) 1,797 28		
Balance at June 30, 2020	\$	148,572		
Transfers from NAV to Level 3 Purchases Sales Unrealized gains Fees		- 17,988 (21,467) 85,121 -		
Balance at June 30, 2021	\$	230,214		

Level 3 unfunded commitments

Private investments, real estate and absolute strategies had unfunded commitments of approximately \$77,163,000, \$765,000 and \$4,600,000 respectively at June 30, 2021.

#### Liquidity Considerations

The Foundation's investments classified as Level 3 and those measured at NAV are subject to restrictions on the frequency of redemptions. At June 30, 2021, the redemption limits and related amounts were as follows (in thousands):

June 30,		2021	2020
Daily Semi-Monthly Quarterly Semi-Annually Annually Every 2 years Every 3 years Every 4 years Illiquid investments	Ş	19,748 \$ 10,085 172,833 53,348 54,953 22,199 24,804 10,697 183,873	9,612 - 125,702 34,812 47,077 14,811 15,298 6,186 115,636
	\$	<b>552,540</b> \$	369,136

#### 7. Debt Service Obligation

On September 15, 2003, the Foundation entered into the Massey Cancer Center Development and Financing Agreement (the "Agreement") with Virginia Commonwealth University ("VCU"). The Agreement set forth the plan for the construction of an addition to the Massey Cancer Center and the financing mechanisms to be used to fund the construction. Included in the financing were tax-exempt general revenue pledge bonds in the amount of \$13,500,000 that were issued by Virginia College Building Authority. The debt agreement has non-financial covenants as defined in the agreement. VCU is responsible for fulfilling the debt service requirements of the bonds; however, in the Agreement, the Foundation unconditionally agreed to pay to VCU an amount equal to all debt service on the bonds in semi-annual installments. During 2021 and 2020, total debt service payments, including variable interest charged at a rate of 3.83 percent and 4.53 percent, amounted to \$956,724 and \$993,050, respectively.

The present values of future maturities of the debt service obligation, which expires on September 1, 2025, are as follows at June 30, 2021 (in thousands):

#### Years ending June 30,

2022 2023 2024 2025	\$ 905 985 970 965
	\$ 3,825

#### 8. Net Assets

Net assets with donor restrictions are available for the following purposes at June 30 (in thousands):

		2021	2020
Subject to expenditure for specified purpose:			
Funds to support current operations and ongoing			
investment to support MCV schools and departments	\$	<b>267,519</b> \$	198,487
Subject to the passage of time:			
Funds to support operations and ongoing investment to			
support MCV schools and departments		17,295	24,830
Subject to endowment spending policy and appropriation:			
Permanently restricted endowment gifts required to be			
retained by donor to support ongoing operations of MCV			
schools and departments		270,688	245,996
Accumulated investment gains on endowment funds		226,926	97,173
	s	<b>782,428</b> \$	566,486

During the years ended June 30, 2021 and 2020 net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes or by the passage of time releasing time restrictions as follows (in thousands):

	2021	2020
Faculty salaries and support Education, research, and general Scholarships and awards Indigent patient care	\$ 4,669 \$ 21,884 5,142 118	4,517 17,396 4,227 118
	\$ 31,813 \$	26,258

#### 9. Other Matters

Contributions totaling \$1,336,643 and \$1,047,915 were received during the years ended June 30, 2021 and 2020, respectively, from certain related-party private practice groups to be used for the benefit of specific departments of MCV with \$730,143 and \$1,040,915 included in purpose restricted funds and \$606,500 and \$7,000 in permanently restricted endowment gifts, respectively. Other revenue totaling \$2,500,000 and \$2,470,000 were received during the years ended June 30, 2021 and 2020, respectively, from MCV Hospitals for the Value and Efficiency Teaching and Research (VETAR) Fund to support academic and research programs in the School of Medicine.

The Foundation has an institutional advisory services agreement with an investment advisory firm partially owned by one of its now former board members, who resigned from the board in March 2020. The Foundation paid \$856,413 and \$733,560 in 2021 and 2020, respectively, under this agreement to the investment advisory firm. In addition, the Foundation paid \$6,000 and \$11,000 in 2021 and 2020, respectively, to a firm partially owned by one of its board members to perform recruiting and accounting services.

#### Notes to Financial Statements

#### Risk and Uncertainties

On March 11, 2020 the World Health Organization declared the strain of coronavirus (COVID-19) a global pandemic and recommended containment and mitigation measures worldwide leading to broader global economic uncertainties. As of the date of this report, the Foundation cannot reasonably estimate the length or severity of the pandemic. Because the Foundation's revenue is dependent upon the ability to generate income from investments and contributions from donor's, should the pandemic continue, there could be a negative impact to its statement of financial position, statement of activities and cash flows. Due to the level of uncertainty related to changes in interest rates, market volatility, and credit risks, it is at least reasonably possible that changes in these risks could materially affect the fair value of investments reported in the accompanying statements of financial position as of June 30, 2021.

On March 27, 2020, President Trump signed into law the "Coronavirus Aid, Relief, and Economic Security (CARES) Act." The CARES Act, among other things, includes provisions relating to refundable payroll tax credits, deferment of employer side social security payments, net operating loss carryback periods, alternative minimum tax credit refunds, modifications to the net interest deduction limitations, increased limitations on qualified charitable contributions, and technical corrections to tax depreciation methods for qualified improvement property.

It also appropriated funds for the SBA Paycheck Protection Program ("PPP") loans that are forgivable in certain situations to promote continued employment, as well as Economic Injury Disaster Loans ("EIDL") to provide liquidity to small businesses harmed by COVID-19. The Foundation has elected to forgo the EIDL and PPP.

Further, because the values of the Foundation's individual investments have and will fluctuate in response to changing market conditions, the amount of losses that will be recognized in subsequent periods, if any, cannot be determined.

These trends could impact the ability of donors to fulfill their pledges on a timely basis. Management has reviewed its contributions and gifts outstanding at June 30, 2021 and does not believe that the effects of the market conditions will have a material effect on the financial position of the Foundation.

On March 11, 2021, the American Rescue Plan Act of 2021 (the 2021 Act) was passed, a \$1.9 trillion stimulus relief package that is intended to provide support to individuals and businesses affected by COVID-19. The Foundation believes that the 2021 Act will have no impact on its operations and has elected to forgo use of the various provisions.

#### 10. Retirement Plans

Effective July 1, 2008, the Foundation established a 401(k) Plan (the "Plan") to provide retirement benefits to its employees. Employees may contribute up to 100% of their annual compensation to the Plan, limited to the maximum annual amount as set periodically by the Internal Revenue Service (IRS). The Plan provides a 5% safe harbor, non-elective contribution and a 5% profit sharing contribution, equal to 10% of each employee's compensation. All safe harbor non-elective contributions, discretionary matching and profit-sharing contributions vest immediately. The Foundation made 401(k) contributions of \$201,632 for the year ended June 30, 2021 and had \$18,235 accrued at June 30, 2021. The Foundation made 401(k) contributions of \$195,013 for the year ended June 30, 2020 and had \$12,428 accrued at June 30, 2020.

The Foundation established a self-administered 457(b) deferred compensation plan effective January 1, 2019 that allows the Foundation to address a contractual commitment to an employee by contributing to the 457(b) plan once the IRS maximum contribution amount has been reached in the 401(k) plan. The total accrued 457(b) plan liability for the fiscal year ended June 30, 2020 and June 30, 2019 was \$22,892 and \$10,585, respectively.

#### 11. Endowment Funds

At June 30, 2021 and 2020, the Foundation's endowment consists of 1,164 and 1,106, respectively, individual named funds established for a variety of purposes. Its endowment includes both donor-restricted endowment funds and funds designated by the Board of Trustees to function as endowments. As required by U.S. GAAP, net assets associated with endowment funds, including funds designated by the Board to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

#### Funds with Deficits

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the Foundation to retain as a fund of perpetual duration. The funds identified had a fair value of \$2,656,671 and \$2,870,795 and original gifts of \$3,093,127 and \$2,993,376 at June 30, 2021 and 2020, respectively. In accordance with U.S. GAAP, deficiencies of this nature that are reported in assets without donor restrictions were \$(436,456) and \$(122,581) at June 30, 2021 and 2020, respectively. These deficiencies resulted largely from unfavorable market fluctuations that occurred after the establishment of the endowments. The Foundation's policy is to apply its spending policy to the underwater endowments consistent with all other endowments.

#### Endowment net asset composition

By type of fund was as follows at June 30, 2021 (in thousands):

	Without Donor Restrictions	With Donor Restrictions	Total
Board-designated quasi-endowment funds Donor-restricted endowments: Original donor-restricted gift amount and amounts required to be maintained in	\$ 63,477	\$ _	\$ 63,477
perpetuity by the donor	-	270,688	270,688
Accumulated investment gains	 	 226,926	 226,926
Total funds	\$ 63,477	\$ 497,614	\$ 561,091

Changes in endowment net assets were as follows for the year ended June 30, 2021 (in thousands):

	Without Donor Restrictions	With Donor Restrictions	Total
Endowment net assets, beginning of year Investment return, net Contributions and other income Transfers Appropriation of endowment assets for expenditure	\$ 43,158 20,295 24 –	\$ 343,169 \$ 141,809 32,302 (13,232) (6,434)	386,327 162,104 32,302 (13,232) (6,434)
Endowment net assets, end of year	\$ 63,477	\$ 497,614 \$	561,091

By type of fund was as follows at June 30, 2020 (in thousands):

	Without Donor Restrictions	With Donor Restrictions	Total
Board-designated quasi-endowment funds Donor-restricted endowments: Original donor-restricted gift amount and amounts required to be maintained in	\$ 43,158	\$ _	\$ 43,158
perpetuity by the donor Accumulated investment gains		245,996 97,173	245,996 97,173
Total funds	\$ 43,158	\$ 343,169	\$ 386,327

Changes in endowment net assets were as follows for the year ended June 30, 2020 (in thousands):

	Without Donor Restrictions	With Donor Restrictions	Total
Endowment net assets, beginning of year Investment return, net Contributions and other income Appropriation of endowment assets for	\$ 41,470 1,413 275	\$ 331,736 \$ 16,706 5,787	373,206 18,119 6,062
expenditure		(11,060)	(11,060)
Endowment net assets, end of year	\$ 43,158	\$ 343,169 \$	386,327

#### 12. Commitments and Contingencies

From time to time, the Foundation is involved in litigation that it considers to be in the normal course of business. The Foundation is not presently involved in any legal proceedings which management expects individually or in the aggregate to have a material adverse effect on its financial condition, results of operations, or cash flows.

#### 13. Indemnification

The Foundation has certain obligations to indemnify its current and former officers and directors for certain events or occurrences while the officer or director is, or was serving, at the Foundation's request in such capacities. The maximum liability under these obligations is limited by the Code of Virginia. The Foundation has a Director and Officer insurance policy that further limits its exposure and enables the Foundation to recover a portion of any future amounts paid.

#### 14. Subsequent Events

In accordance with FASB ASC Topic 855, *Subsequent Events*, management has evaluated any events or transactions occurring after June 30, 2021, the statement of financial position date, through August 31, 2021, the date the financial statements were available to be issued, and noted that there have been no such events or transactions which would require adjustments to or disclosure in the Foundation's financial statements for the year ended June 30, 2021.